

Isuzu Unveils All-New Class 6 F-Series Truck

> Kenworth T880 Adds Hendrickson **ULTIMAAX Severe Duty Suspension** at NTEA Work Truck Show



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#### Altec Inc. Wins The Work Truck Show® 2016 Green Award

Altec Inc. (Birmingham, Alabama) won The Work Truck Show® 2016 Green Award for its JEMS® 4 Series (Jobsite Energy Management System) hybrid-electric system. The award was presented at The Work Truck Show 2016, which was held March 1–4 at the Indiana Convention Center in Indianapolis, Indiana.

The Green Award recognizes the product at the Show that best improves work truck fuelutilization, as determined by a panel of trade media editors and truck fleet managers..

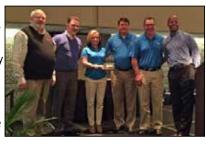
Altec JEMS 4 Series is an updated energy management system for utility work trucks. This integrated plug-in uses stored electrical energy to power the aerial device, tools, accessories, exportable power, and engine-off cabin heating and cooling. Itfeatures lithium-ion energy and an on-demand electrified PTO (ePTO) for hydraulic power. This allows bucket units to operate quietly without the truck engine running, which is an advantage in urban areas.

The compact system is equipped with Altec's Idle Mitigation System that eliminates unnecessary idle time when the vehicle is parked, automatically transitioning from engine power to JEMS power. This reduces fuel consumption while minimizing emissions and engine maintenance, according to the company.

www.altec.com .

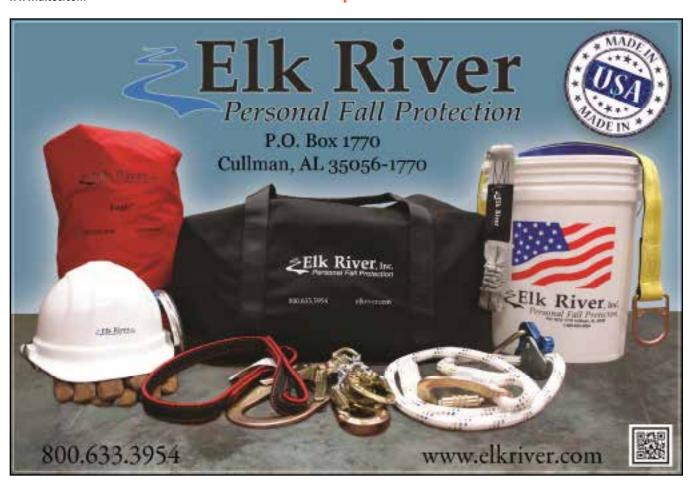
## Ditch Witch Recognized as 2015 Lawn & Garden Vendor of the Year

Ditch Witch®, a Charles Machine Works Company, was recognized by the True Value Company as their 2015 Lawn and Garden Vendor of the Year at the American Rental Association's The Rental Show in Atlan-



ta. Awarded annually, the Lawn and Garden Vendor of the Year demonstrates outstanding contributions, dedication to quality, and a positive impact on True Value members and rental customers. The award highlights the company's continued innovations within the trencher and compact equipment market, and position as a rental-industry leader. "We are honored to be selected as a True Value Lawn and Garden Vendor of the Year," said Shan Kirtley, Ditch Witch Vice President of Sales and Marketing. "At Ditch Witch, we continually strive to provide our rental partners and customers with outstanding service and support worldwide. To be recognized for our contributions to the rental industry is a remarkable achievement."

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#### TUS INDUSTRY NEWS

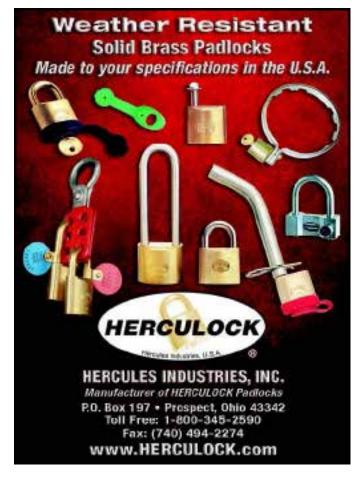
### The Green Truck Association Donates Lightweight & Advanced Technology Demo Truck to Habitat for Humanity & ReStore

The Green Truck Association (GTA), an NTEA affiliate division, and its Lightweight Materials Technology Council facilitated donation of the Lightweight and Advanced Technology Demo Truck to Habitat for Humanity and ReStore. The demo truck, displayed at The Work Truck Show 2016, showcases fuel-saving components and technology. While at the Show, attendees can see firsthand how current product and equipment offerings can help reduce fuel utilization and improve vehicle productivity.

"We are pleased to feature the demo truck as a tangible example of GTA and Lightweight Materials Technology Council objectives and welcome the opportunity to facilitate this donation to Habitat for Humanity and ReStore," said Doyle Sumrall, GTA managing director. "This generous contribution provides an opportunity to support a worthy cause and highlight advanced technologies in the process."

The Lightweight and Advanced Technology Demo Truck display consists of an Isuzu NRR diesel Class 5 truck upfitted with lightweight components. The truck itself weighs 760 pounds less than a conventional cab and is equipped with a driver feedback reporting system, speed limiting and idle shutdown to maximize fuel efficiency.

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# **Ring Power Utility Equipment**



Ring Power Utility Equipment has recently added Spiradrill Equipment to their protfolio of brands. The company also represents Terex Utilities, Manitowoc Cranes (including Grove and National Crane lines) Tadano Mantis, Prinoth, Manitex, Skylift, Vac-Con, Allmand, Genie, and Brooks Brothers Trailers.

## Lands Spiradrill Distribution Deal

Ing Power Utility Equipment and
Spiradrill have teamed up to bring
Spiradrill's full line of drilling
equipment and

tools to Ring Power's portfolio.

Ring Power will sell and rent Spiradrill machines and tools nationwide via their sales and rental programs alongside other specialized equipment from Terex Utiltiies, Manitowoc Cranes, Tadano Mantis, Prinoth, Manitex and others.

Spiradrill, based in Smithville, Texas, has been manufacturing drill rigs and related tools, attachments and other equipment since 1982.

The company was founded by Jerry Wilkinson, who was convinced that drilling equipment could be more efficient, reliable and affordable – if it were just designed and built better.

"Working with Spiradrill we Immediately saw many similarities between their company and Ring Power," said Mike Beauregard, sales manager for Ring Power Utility Equipment. "From their roots as a family business, their commitment to excellent customer service and their drive to offer innovative and dependable solutions -- their story parallels the Ring Power story so closely that there was an

instant familiarity the moment we started discussions."

"We feel like this is an 'everyone wins' situation; Ring Power is dedicated to getting our products into more customers' fleets, we're

> able to focus on the production and development of more great products," said Scott McNeill, sales manager for Spiradrill. "And the customer benefits from having both Spiradrill and Ring Power invested in their success."







Spiradrill designs and builds hydraulic drilling rigs (truck-mounted and crawler-based units) and drilling attachments for hydraulic excavators. All are available with their lineup of custom-built dirt and rock augers or core barrel tools. Spiradrill equipment typically outdrills (depth, diameter) and offers more torque than competing products.

"We're really excited to have Spiradrill in our lineup," said Beauregard. "I know our customers will be just as excited when they see what these units can do."

Ring Power Utility Equipment is a business unit of St. Augustine, Florida-based Ring Power Corporation. The company has more than 50 years' experience providing products and services to the construction equipment and power systems industries. Ring Power is comprised of eight divisions ranging from a Cat equipment dealership serving most of Florida, to a specialized division that pro-

vides portable power options for entertainment venues and events worldwide.



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## Isuzu Unveils All-New Class 6 F-Series Truck



Isuzu Commercial Truck of America, Inc. distributor of America's best-selling low cab forward trucks, unveiled an all-new entry in the Class 6 medium-duty truck segment—the 2018 Isuzu FTR. The company made the announcement today at the National Truck Equipment Association's 2016 Work Truck Show in Indianapolis.

The F-Series truck is slated to go into production in the United States in mid-2017.

"This truck represents our vision of the future of the medium-duty truck industry," said Shaun Skinner, executive vice president and general manager of Isuzu Commercial Truck of America. "As the adult population grows and as people move to urban centers, there will be an increasing need for delivery trucks that can carry a lot of cargo but at the same time be fuel efficient, maneuverable, environmentally friendly, and that offer a low cost of ownership. The all-new FTR achieves all of these goals."

#### <u>Powertrain</u>

The FTR will be powered by Isuzu's renowned 4HK1-TC 5.2-liter turbocharged four-cylinder diesel engine—a first in the segment. "As fuel economy and emissions regulations become stricter, you're going to see more and more competitors in this class turning to four-cylinder engines," Skinner said. "Isuzu is a pioneer in developing and building four-cylinder transportation solutions."



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Although horsepower and torque ratings have not been finalized, the company noted that the 4HK1 engine is well known for its high torque output. The powerplant will be mated to an Allison 2000 Series automatic transmission. The engine carries a B10 durability of 310,000 miles—meaning that 90% of engines should reach that mileage before requiring an overhaul.

An incredible cruising distance can be achieved by the FTR, thanks not only to the truck's miserly use of fuel but also its available aluminum 50 or 100 gallon fuel tank.

#### Flexibility and Capability

Eight wheelbase configurations will accommodate bodies from 16 feet to 30 feet, allowing for a wide variety of body applications.

The all-new cab features a clean back-of-cab design that can provide more space for body applications compared to the previous F-Series truck.

Like all Isuzu trucks, the FTR will feature a low-cabforward design that increases visibility and markedly improves maneuverability—especially important in the crowded city centers where the FTR is expected to be in greatest demand. "With a 50-degree wheel cut, there's not a truck in this class with a tighter turning radius," Skinner said.

#### Interior Design

The FTR cab's wide step and wide-opening doors allow easy entry to the spacious interior, which features three-across seating and extra space for storage behind the seats.

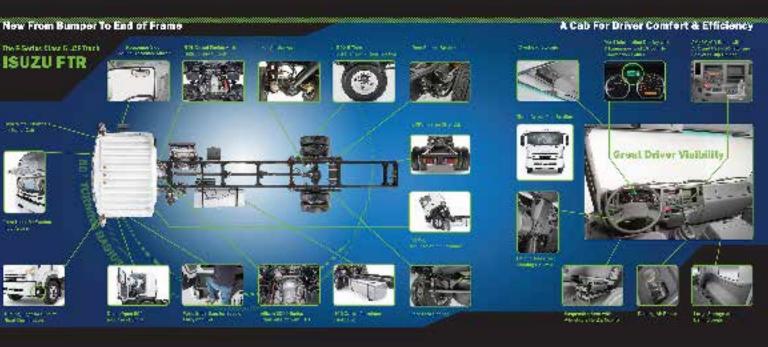
Additional interior amenities include a side under safety mirror, overhead console, and a suspension driver's seat with armrest specially designed to increase comfort and reduce driver fatigue.

#### **Additional Details**

Pricing, available configurations, power ratings and additional features and specifications will be released in mid-2017.

"The overall concept of the FTR is to bring to our customers the next generation medium-duty low-cab-forward truck, one that features a clean, durable, highly efficient four-cylinder engine and is the best Class 6 choice for pickup and delivery in cities," Skinner said. "The letters 'FTR' don't stand for 'future,' but this truck represents the future, and it will be here—soon."

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## Kenworth T880 Adds Hendrickson ULTIMAAX Severe Duty Suspension at NTEA Work Truck Show

The vocational flagship Kenworth T880 is now available for order with the Hendrickson ULTIMAAX(R) advanced severe-duty rubber suspension, Kenworth announced today at the NTEA Work Truck Show.

The ULTIMAAX suspension offers a balance of empty ride quality and loaded stability for driver comfort, while also cushioning the load and protecting the chassis, cargo and body equipment from excessive vibration and road shock due to potholes and rugged terrain. For the T880, the suspension is available with axle ratings from 46,000 to 52,000 pounds, axle spacings of 54- and 60-inches with 11-inch ride height for applications such as refuse, sand and gravel, crane/boom, platform, construction, and logging.

"Fleets that operate trucks up to 52,000-pound capacities can now specify the Hendrickson ULTIMAAX severe-duty suspension with the Kenworth T880 to provide their drivers with a consistently smooth ride while running loaded or empty on the harshest roads and terrains," said Kurt Swihart, Kenworth marketing director. "The Kenworth T880 equipped with a PACCAR MX-13 engine rated up to 500-hp and 1,850 lb.-ft. of torque already provides a durable, reliable and productive vocational truck for such demanding applications. The severe-duty suspension helps enhance the T880's traction, stability and handling under loads from 46,000 to 52,000 pounds. Plus, it adds even more durability and helps customers maintain a lower cost of operation with its components designed for maximum weight savings for additional payload."

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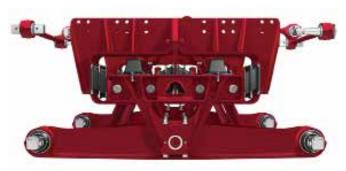
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The suspension features bar pin end bushings, a progressive load spring design, and a rugged axle connection to extend its service life. The progressive load spring design also makes replacement easier and the rugged axle connection can reduce re-bush time. Rubber shear springs carry a majority of vertical load in the empty condition, creating a smoother ride. As the load increases, the suspension's ride and stability characteristics change to meet the application's needs without an abrupt change in spring load.

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"The rubber shear springs also contribute to longer service life for the T880 and the body equipment," Swihart said.

Integrated with the rate spring design and rugged axle connection is Hendrickson's proven walking (equalizing) beam technology, which utilizes a central pivot point to help keep tire contact with the road or worksite surface, maintaining traction. Its flat-bottom design increases ground clearance, plus it delivers up to 17.5 inches of diagonal wheel



articulation to keep the load on all drive wheels.

Available in day cab, 40-inch, 52-inch and 76-inch sleeper configurations, the Kenworth T880 comes standard with the PACCAR MX-13 engine rated up to 500-hp and 1,850 lb-ft of torque. The PACCAR MX-13 provides a lightweight, fuel-efficient engine for vocational applications, including dumps and heavy haul applications over 100,000 pounds. The T880 can be ordered with a 116.5-inch BBC hood

optimized for the PACCAR MX-13 engine and providing enhanced visibility, or with the standard 122.5-inch BBC hood.

"By equipping the Kenworth T880 with the ULTIMAAX severe-duty suspension, customers can greatly enhance the driver-friendly T880, making it an even more productive work environment, ultimately resulting in the attraction and retention of good drivers," Swihart said.

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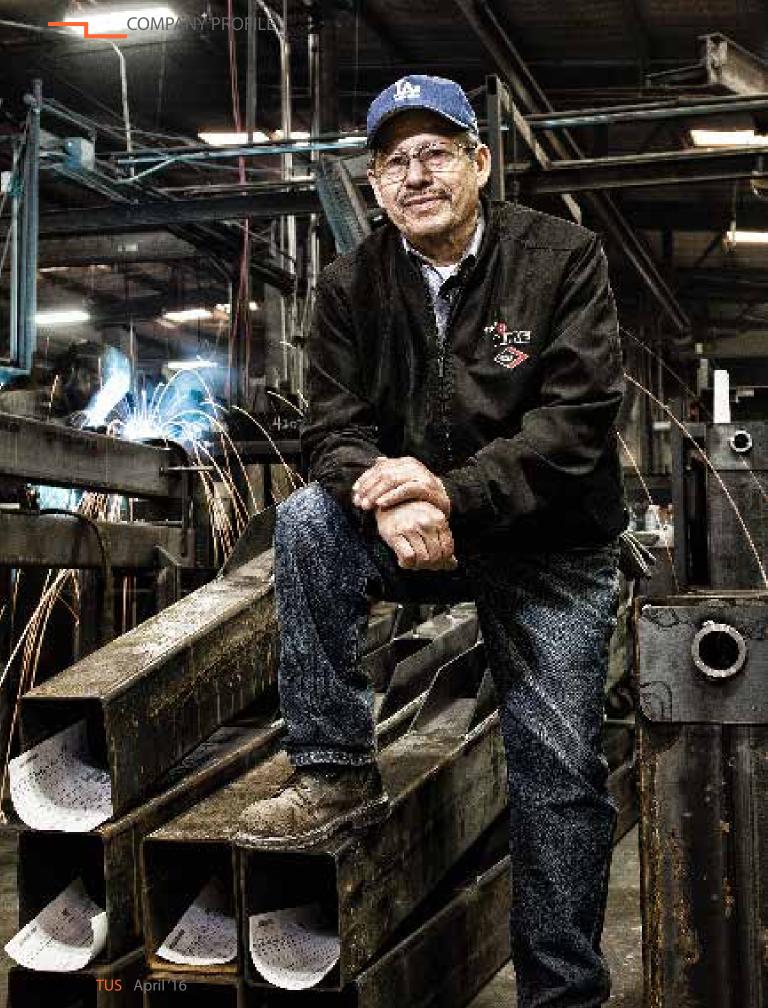
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#### **Humble Beginnings**

In the mid '60s the telecommunications industry was rapidly expanding. Most homes were equipped with telephones and although cable television was in its infancy, interest in this new media platform was growing. As these two technologies developed at an unprecedented rate, local telephone and fledging cable companies searched for ways to increase their efficiency while providing a safe working environment for their employees.

In 1965 lineman were required to climb poles which was dangerous and physically demanding, particularly to the older employees. Developed in the small Central Texas town of Clifton, Texas by Russell Howard, a mechanical engineer, and Charles Turner, whose family owned an independent telephone company in Palo Pinto County, Texas, TIME MANU-FACTURING COMPANY was 'born out of the need' to provide 'Time Saving Equipment' that was maneuverable, safe and a dependable way for telephone lineman to perform tasks at varying heights above ground. The current Waco, Texas location, home to Time Manufacturing, was built in 1972. Today, with two state-of-the-art manufacturing facilities and over 300,000 square feet under one roof, Time is one of the leading premier facilities of its kind.

Aerial lift orders rapidly increased with VERSALIFT's first large sale of multiple units to a Michigan-based telephone company. In the late 70s, the company's customer base stretched globally as we introduced our product to the European market. Product lines, sales, and customer relationships continued to grow, and in 1985, Time Export was established in Farso, Denmark. In the 90s and 2000s, we made international strides with the establishment of VERSALIFT distributor locations in Europe, Africa, Middle and the Far East. Here in the U.S., we were

expanding as well with the addition of VERSALIFT East in Bethlehem, PA., VERSALIFT Southwest in Waco, TX., and VERSALIFT Northwest in Salem, OR.

Although Time Manufacturing is one of the foremost aerial lift manufacturers in the world, throughout the years we've not veered far from our modest, ambitious beginnings. We've grown in both employees and global reach, yet our belief is still the same as our founders: Solutions to your aerial lift needs should always be within the customer's reach.

Although Time Manufacturing is one of the foremost aerial lift manufacturers in the world, throughout the years we've not veered far from our modest, ambitious beginnings. We've grown in both employees and global reach, yet our belief is still the same as our founders: Solutions to your aerial lift needs should always be within the customer's reach.

#### History of Innovation

How do we keep your needs in mind while offering cutting-edge solutions? VERSALIFT innovations, such as the introduction of our patented TruGuard technology and incorporating the use of high-strength steel, were created with the success of your challenges in mind while pushing the limits of telescopic heights safety. Since the creation of our first aerial lift, Time Manufacturing has been committed to using the key components of technological innovation and customer feedback as a means to meeting customers' aerial lift needs. Even today, cofounder Russell Howard's dedication to his trade continues to inspire both our talented engineering department and experienced manufacturing personnel.

Each of Time Manufacturing's engineers begins their time at VERSALIFT learning the products by working side by side manufacturing. Once they understand the structural mechanics of our products from start to finish, their attention turns

to you. We dedicate time listening to customers explain their lift challenges in the field in order to design equipment specific to your needs. Collaboration with our customers while we build and test the new equipment also helps to ensure that your, as well as industry, safety needs are met while maintaining a standard level of productivity. Utilizing the exceptional skill base of our knowledgeable employees, our mission is to build VERSALIFT products designed to provide you with safe solutions and increase over customer satisfaction.

#### **Future of Versalift**

We're excited about what lies ahead for Time Manufacturing and our VERSALIFT product. Using our global manufacturing resources teamed with highly trained employees, the heights for the future are limitless. Time Manufacturing Company's stable ownership, consistent style of management and full production schedule also empower our plans for tomorrow.

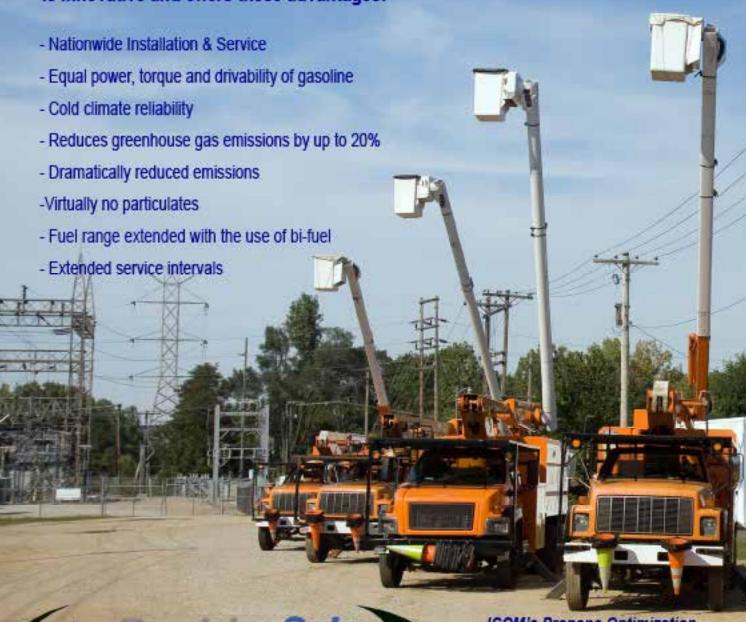
Because we keep the customer in mind when planning for the future, VERSALIFT continues to extend fresh product offerings to our customer base, whether by implementing a rental and leasing fleet or cultivating our used equipment business. Though the VERSALIFT presence in our current industries is vast, we continue to look toward what's next, such as aerial lift needs in the emerging wind energy industry. New entry points for lifts in utility processes are also a priority, such as distribution, transmission, contracting, and more.

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## Cree Introduces High-Power XLamp XP-L & XP-G2 LEDs

Cree, Inc. continues to innovate to deliver industry-best performance in its high-power XLamp® XP-L and XP-G2 LEDs. By leveraging key elements of Cree's SC5 Technology™ Platform, the XP-L and XP-G2 LEDs now provide up to nine percent more lumens and lumens-per-watt (LPW) than previously available. These enhancements allow lighting manufacturers to quickly increase performance for existing designs without any additional investment or requalification.

"We originally selected the XP-G2 LED for our street lighting products because of its high performance and proven reliability," said Dante Cariboni, CEO, Fivep SpA (Cariboni Group). "The brighter and more efficient XP-G2 LED announced today will allow us to improve the performance of our products without changing the design."

"Cree has a history of introducing significant LED advancements, like our Extreme High Power LEDs, that enable our customers to achieve industry-leading lighting system performance and cost," said Dave Emerson, vice president and general manager for Cree LEDs.

www.cree.com/xlamp •

## Ditch Witch New OptiCut Digging System



Ditch Witch®, a Charles Machine Works Company, introduced its new, exclusive OptiCut™ digging system to enhance walk-behind trencher productivity in all soil conditions. The digging system complements contractor and rental company equipment with maintenance-free teeth and 19,000 lbs of tensile strength. The exclusive, all-in-one chain design features integrated tooth technology to ease operator maintenance. The design matches the life of the chain by eliminating one-by-one tooth replacement and associated replacement costs for reduced maintenance downtime. "Our customers continuously drive us to break new ground. Opticut was designed with a clear focus on their needs, uptime, productivity and profitability," said Steve Seabolt, product manager, service parts, the Ditch Witch organization. "We challenged our engineering teams to maintain product integrity while significantly reducing cost, and the OptiCut exceeded expectations with an innovative, productive and durable design that saves customers time and money."

www.ditchwitch.com/find-a-dealer •

## Greenlee Textron Develops New RXM Reel Stand



Greenlee Textron, a Textron Inc. company has developed a new RXM Reel Stand that delivers improved set-up time, mobility and capacity while safely dispensing spools of cable during a pull. A pair of Greenlee RXM Reel Stands can accommodate spools weighing up to 6,000 pounds. The design incorporates a rubber carry handle and weighs only 35 pounds, allowing for easy transport around the job site. This new reel stand also eliminates loose pieces and the need for any additional tools during setup.

"Contractors continue to demand more flexibility from their material handling equipment and at the same time want more ergonomic and safety features as well," said Sara Bauer, Greenlee Product Management Specialist. "This new RXM Reel Stand offers all that plus rapid and secure reel set up."

The stand is interchangeable for use on either side of the reel. It features an open head design for fast, top-loading of the spindle and a patent pending quick adjust mechanism to rapidly accommodate different spool diameters. In addition, the reel stand can fold down for convenient shipping and compact storage.

www.greenlee.com

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### Klein Tools Introduces Ratcheting Bolt Cutter

Klein Tools, for professionals since 1857, introduces the Heavy-Duty Ratcheting Bolt Cutter (Cat. No. 63RBCHD) that cuts through utility grade EHS and guy strand in one smooth, easy cut. The bolt cutter features a spring-loaded cable retention hook that snaps onto the cable in one hands-free motion and keeps individual steel strands from slipping out of the cutting jaws. The cutter also has longer handles and a smooth ratchet mechanism for extra leverage and ease of use.

"Guy strand can be particularly challenging to cut because of all the individual steel strands," said product manager Jocelyn Aguero. "The retention hook holds all of the strands in place so it's easier to cut in one cycle. It also requires less force making the same cut easier and faster than other cutters on the market."

www.kleintools.com

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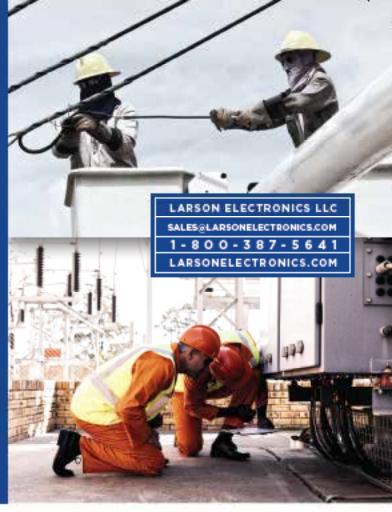
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#### New Demolition Work Gloves by Milwaukee Tool

Milwaukee Tool continues to provide jobsite solutions with the introduction of the new Demolition Work Gloves. Designed from the ground up to be 5X more durable than other gloves available today, they offer the perfect combination of ultimate durability and all day comfort for users that require reliable protection when working with an array of different jobsite materials

"Tradesmen's hands are some of the most important tools they use, so protecting them is an absolute necessity," said Bobby Shaw, Director of Product Marketing for Milwaukee Tool. "While many gloves on the market can offer adequate protection, they often sacrifice comfort for durability, and vice versa. We knew there had to be a better way to protect tradesmen's hands, giving them increased maneuverability and durability without forgoing comfort."

All key working areas of the gloves – fingertips, palms and thumbs – are reinforced with Armortex® for increased durability and grip. The gloves feature breathable lining and mesh backing to help wick away moisture and provide all-day comfort. A knuckle protection pad provides ultimate knuckle protection from scrapes and impact without limiting movement or comfort, and a terry cloth wipe on the backside provides a comfortable place to

remove sweat from the face and brow.

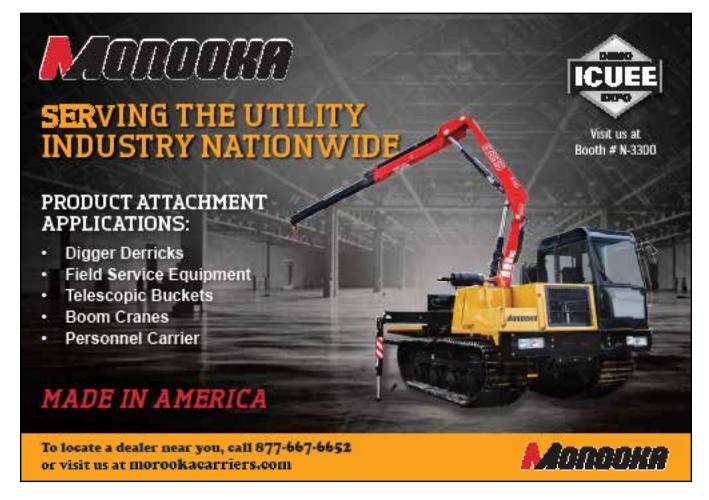
As touchscreen smartphones and tablets have become more prevalent on jobsites, the need for tech-compatible gloves is an absolute must. To address this issue, these new gloves also include a SMARTSWIPE™ Knuckle that permits the use of touch screen devices without removing gloves or wiping dirty finger tips across the screen.

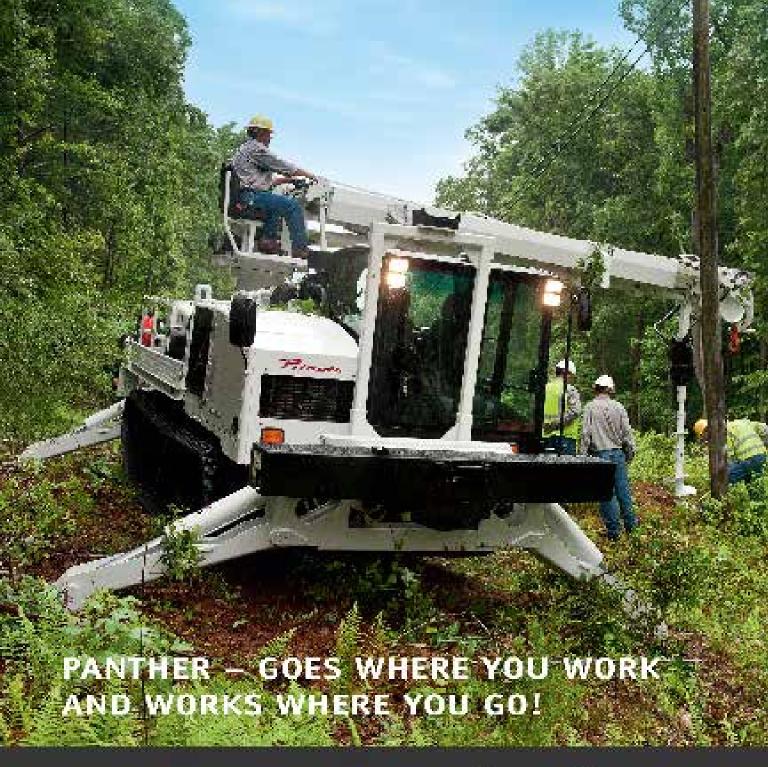
For added convenience, the gloves are also designed with a webbing pull loop so users can easily pull them on or attach them to a tool bag for storage.

On or off the jobsite, Milwaukee's Demolition Work Gloves\* give users the durability and comfort they need without sacrificing jobsite productivity.

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