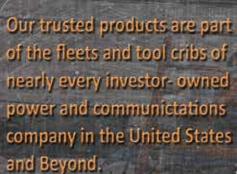


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TUS Contents • January 2021

PG 4 Platinum Tools Announces New Fiber Optic Visual Fault
Locator

PG 8 Ring Power Utility Equipment Standardizes on PAL in the
Bucket

PG 10 John Deere Delivers Power, Performance With Purpose-Built
700L PL40 Pipelayer-Ready Crawler

PG 18 Monthly Buyer's Guide

PG 20 Ad Index





UTILITYSOURCE

Products and Services for Today's Electric, Telecom, and CATV Utilities

Vol. 21 Issue 1

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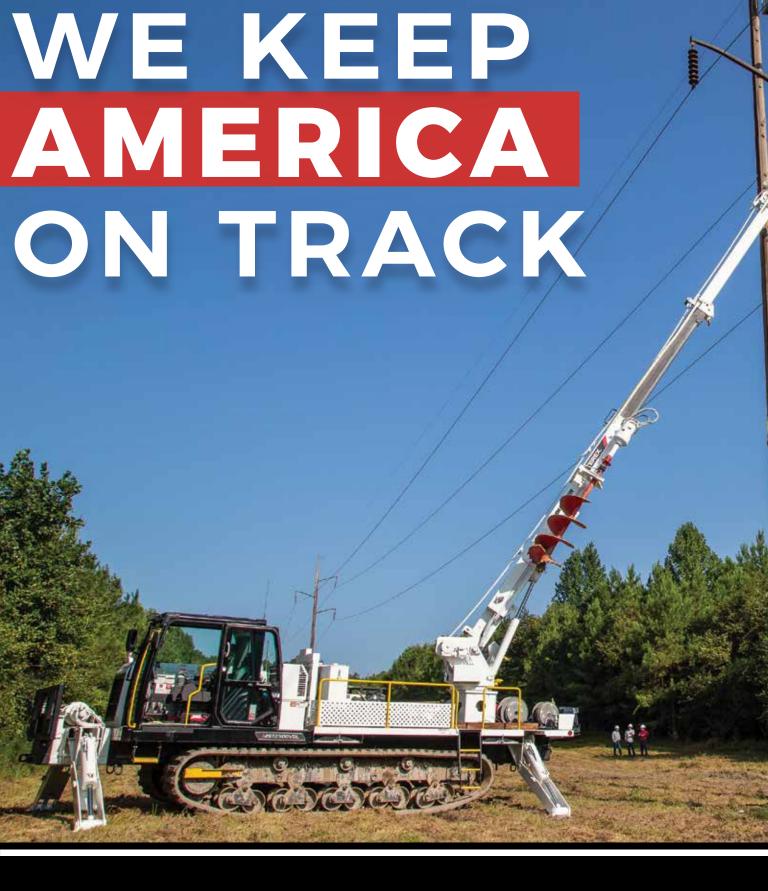
P.O. Box 1568 · Pelham, AL 35124 Phone: 205-441-5591 · Fax: 205-624-2181 www.theutilitysource.net info@theutilitysource.net



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POSTMASTER: Send address changes to H & F Media, Inc. P.O. Box 1568 Pelham, AL 35124 PRINTED IN THE USA

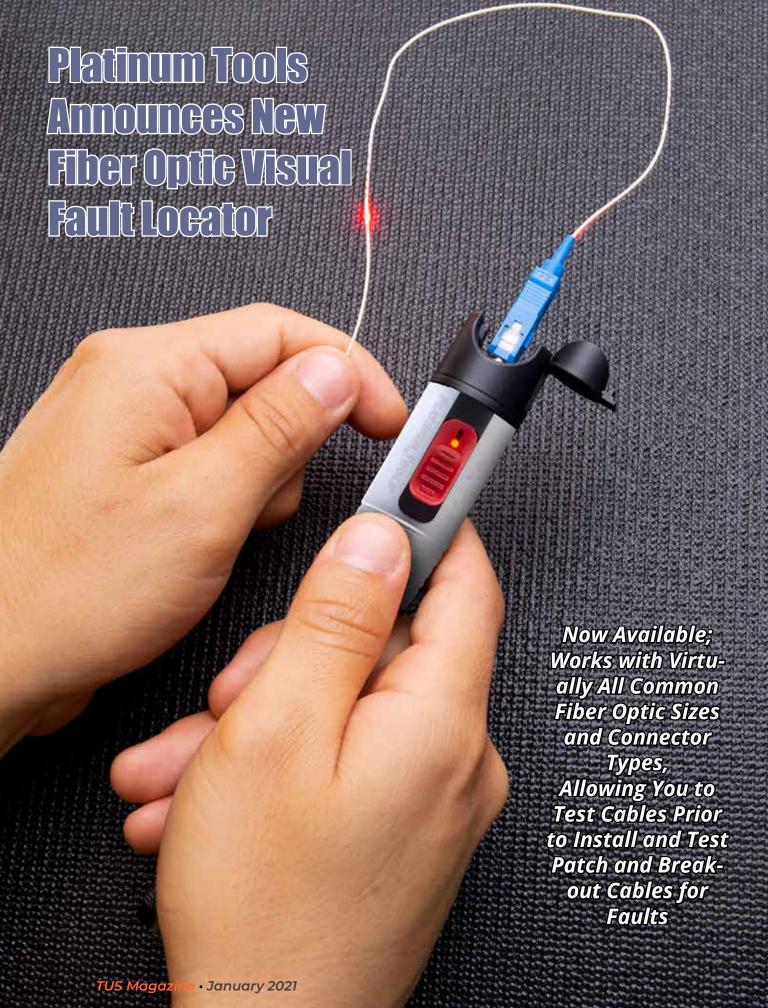




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Platinum Tools® (www.platinumtools.com), the leader in solutions for the preparation, installation, hand termination, and testing of wire and cable, is proud to announce the launch of its new Fiber Optic Visual Fault Locator (p/n TVFL100). Now available, the fault locator has an MSRP of \$105.00.

"Our new Fiber Optic Visual Fault Locator works with virtually all common fiber optic sizes and connector types, allowing you to test cables prior to install, and test patch and breakout cables for faults," explained Sean Rothermel, Platinum Tools product manager. "The TVFL provides easy visual location of fiber optic cable faults, comes in a zip carrying case, and includes an adaptor for 2.5mm and LC ferrules."

Additional features and specifications include:

- Bright 10mW laser for continuity testing; also shows breaks and performance-reducing bends in most types of fiber optic cable
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For additional pricing and more information on Platinum Tools and its complete product line, please visit www.platinumtools.com, call (800) 749-5783, or email info@platinumtools.com.

About Platinum Tools

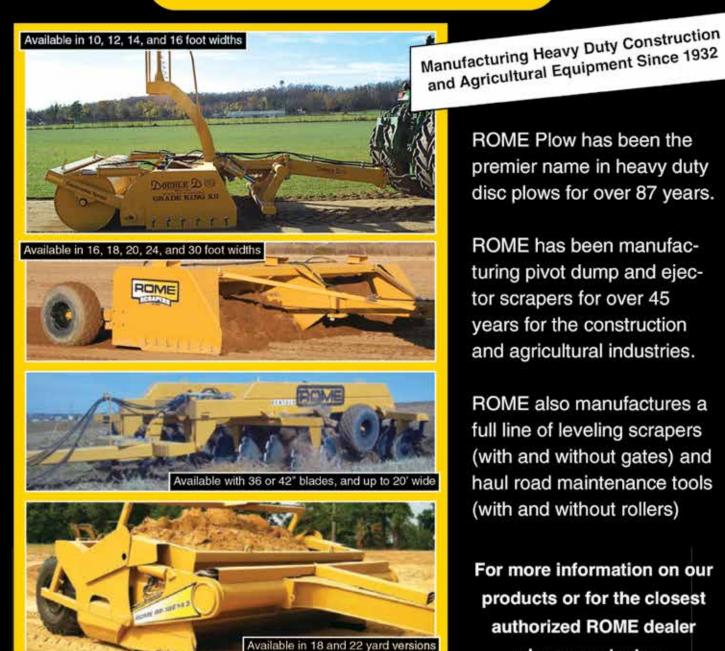
Platinum Tools LLC, an NSi Industries company, was created based upon two very simple objectives. First, develop the absolute best possible solutions for the preparation, installation, and hand termination of wire and cable. Second, implement an operational infrastructure that can deliver these products in an efficient, timely, and high quality manner.

All of our products must absolutely satisfy three critical benchmark criteria... utility of function; quality of function; and economic value. Our people are our company. They, too, must be focused on and work to satisfy three critical benchmark criteria...customer satisfaction; product knowledge and expertise; and willingness to learn and adapt.

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Ring Power Utility Equipment Standardizes on PAL in the Bucket

The Terex® Positive Attachment Lanyard warning device, or "PAL in the Bucket" option is now being offered by Ring Power Utility Equipment on aerial devices available from Terex with this option.

The PAL system is currently available as an option on Terex Hi-Ranger LT40 and XT Pro aerial device models. PAL will be an option on other Terex models as they are developed. Terex Utilities first introduced the PAL system concept in 2017 after running a pilot program with a leading electric utility cooperative.

Ring Power Utility Equipment, based in Jacksonville, Fla, ordered more than 150 aerial devices over the last year, equipped with the optional operator aid. Those units are now all working in the field as part of Ring Power's rental fleet.

"Ring Power Utility Equipment is committed to be a leader when it comes to promoting work practice safety. We have a culture of safe work practices, seeking to apply continuous improvement towards zero harm on a daily basis. When Terex announced they were bringing the Positive Attachment Lanyard system to the market and were seeking a dealer partner to help support the endeavor, Ring Power Utility Equipment committed right away. We elected to standardize all purchases of equipment available from Terex with this option," said Mike Beauregard, Vice President, General Manager of the Utility Equipment Division of Ring Power.

PAL provides audio and visual warnings when controls are engaged and the lanyard has not been attached to the lanyard anchor in the bucket. The system is designed to reduce the chance of an operator elevating the bucket without a lanyard attached. "The inspiration for PAL came from customers. When customers voice concerns or face challenges, we work together with them to find solutions," said Osvaldo Jimenez, Strategic Account Manager supporting Ring Power.

"A commitment to aiding users in their work safe work practices sometimes requires that you be willing to step outside the box and to constantly look for ways to bring better awareness of hazards in the environment," said Beauregard. "The PAL System, along with the aerial boom load monitoring available from Terex Utilities and Ring Power Utility provides customers a little more peace of mind in offering their crews the most reliable products in the industry."

About Terex

Terex Corporation is a global manufacturer of lifting and material processing products and services delivering lifecycle solutions that maximize customer return on investment. Major Terex brands include Terex, Genie and Powerscreen. Terex solutions serve a broad range of industries, including construction, infrastructure, manufacturing, shipping, transportation, refining, energy, utilities, quarrying and mining. Terex offers financial products and services to assist in the acquisition of Terex equipment through Terex Financial Services. More information about Terex is available on its website: www.Terex.com, and on its LinkedIn page -- www.linkedin. com/company/terex and Facebook page -- www.facebook.com/TerexCorporation



John Deere Delivers Power, Performance With Purpose-Built 700L PL40 Pipelayer-Ready Crawler

- The John Deere-designed and -manufactured 700L PL40 Crawler provides a powerful and rugged purpose-built solution for pipelaying applications.
- From the more powerful John Deere PowerTech™ engine to the enhanced lift capacity, the 700L PL40 delivers increased productivity and performance.
- Other key features include easy sideboom installation, a comfort-boosting cab and the seamless integrated pipelayer controls.

Purpose-built with customer needs top of mind, the John Deere 700L PL40 Crawler provides a powerful solution for pipelaying applications. Offering a lift capacity of 40,000 pounds, the John Deere-designed and -manufactured 700L PL40 model provides customers with operating ease and exceptional durability.

"Our customers face a multitude of challenges, from tight deadlines and budgets to adverse conditions, making it critical to have a dependable solution that can withstand the demands



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of the application," said Matt Goedert, solutions marketing manager, John Deere. "With the 700L PL40, we are delivering a purpose-built solution that instills confidence in the operator while also tackling challenges headfirst. There is no need for fabrication work, as the 700L PL40 comes ready to bolt on the customer's choice of sideboom. From increased visibility to enhanced controllability, the 700L PL40 delivers the performance our customers need on tough jobs."

Equipped with a 135-horsepower John Deere PowerTech™ PVS 6068 engine, the 700L PL40 model boasts more hydraulic power compared to the base machine. This improves overall engine performance and increases peak torque in the pipelayer-ready model. The closed-center, load-sensing hydraulic system includes a variable-displacement pump, and the amplified flow rates boost hydraulic performance. In addition, various controls, including Eco Mode, Auto Idle and Auto Shutdown, can be enabled through the sealed switch module to maintain productivity while reducing costs. The Eco Mode feature optimizes fuel economy by seamlessly adjusting the engine speed to meet the load. The Auto Idle and Auto Shutdown timers lower fuel costs and save warranty hours during inactivity or low use.

The purpose-built cab significantly reduces noise, increases visibility and enhances operator comfort in pipelaying applications. Customers can select a canopy cab option for additional visibility and improved communication on the job. Other notable features include an operator-focused design for easy entry and exit from the cab, a straight and center seat with excellent all-around visibility, and a standard rearview camera.

The seamless integration of pipelayer controls with the John Deere joystick controls further enhances productivity on the job site. The electrohydraulic sideboom control joystick combined with a proportional roller gives the operator precise control while using one hand to maneuver. The dual-path hydrostatic transmissions and the neutral counter-rotate setting deliver precise, predictable control along the trench without triggering abrupt movements. The built-in front console storage was conveniently designed so operators can cleanly install load-monitoring displays for easy viewing. The decel pedal offers multiple operator selectable modes, helping the operator customize his/her experience and increase ease of use.

Built at the John Deere factory in Dubuque, Iowa, the pipelayer-ready machine is designed to maximize uptime. The bolt-on design of the platform and mounting plates simplifies the installation of the customer's preferred sideboom, reducing machine downtime. Other

MADE FOR MORE TO KEEP PACE WITH YOU



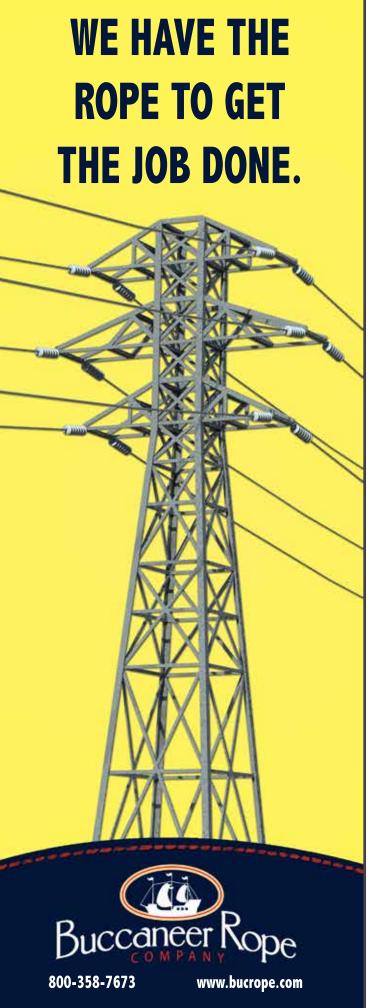
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features, including standard reversing fans with large fin spacings and improved idler shims, preload springs and easier track cleanout, further boast uptime. Additionally, improvements to the hose and harness routings over the previous models reduce wear and leak points. Extended service intervals and grouped maintenance points reduce time and costs. The fast fuel and quick fluid service options also reduce time, getting the machine back on the job sooner.

The 700L PL40 rounds out John Deere's lineup of pipelayer machines, which also includes the 850L PL100, 1050K PL170 and 1050K PL220. Machines in the PL lineup come with JDLink™ telematics for five years in-base. Uptime is further enhanced through John Deere Connected Support™, a suite of factory and dealer tools, including the Service ADVISOR™ Remote, which improve machine service and support. For more information about the 700L PL40 pipelayer-ready configuration, as well as the full range of John Deere construction equipment and technology solutions, visit www.JohnDeere.com.

About John Deere

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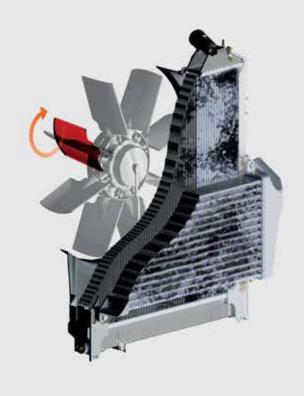


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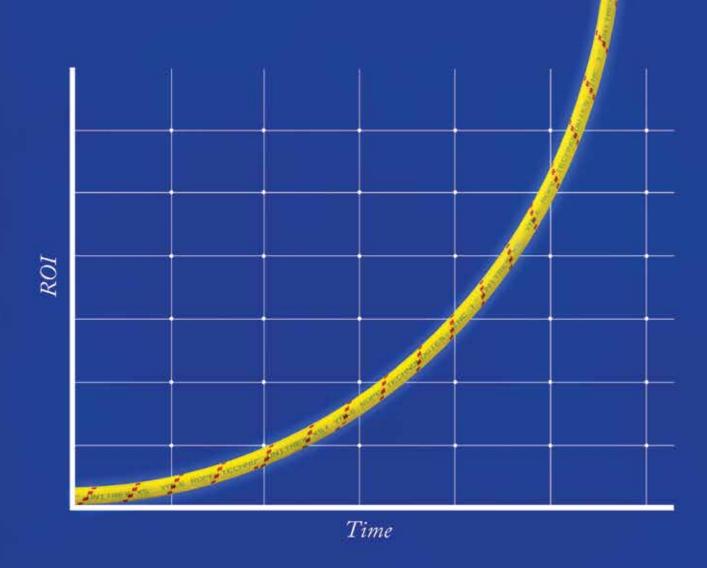
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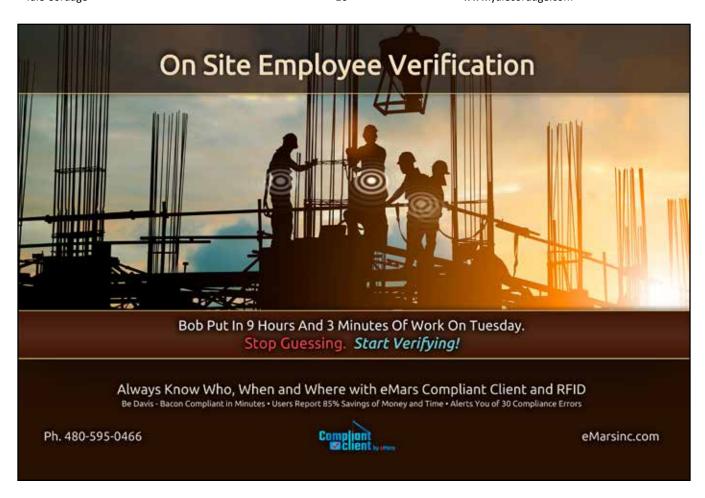






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