THE UTILITY August 2022 UTILITY SOURCE Products and Services for Today's Electric, Telecom, and CATV Utilities

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# **ÜTILITYSOURCE**

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Delivers dynamic performance in remote locations or areas where power is not yet available. The high-capacity rechargeable battery is long-lasting and delivers maximum power. The Cannon 3K<sup>™</sup> will even chew through a medium size run of 4 - 350 in 3" conduit with 4 - 90s 220' long in record time and still have half the battery life for your next pull.







### Mack® LR and Mack TerraPro® Models Now Available with HAULMAXX EX Suspension

Mack Trucks announced today that the Mack® LR and Mack TerraPro® models are available to order with the optional HAULMAXX EX suspension system, improving capability, uptime, and total cost of ownership.

"The newly available HAULMAXX EX suspension on our cab-over models gives our customers more choice and offers increased capability offering capacities of 40,000 pounds, 46,000 pounds, and now 52,000 pounds, with up to a 75,000-pound site rating," said Josh Seiferth, Mack Trucks cabover product manager. "The heavy-duty rubber suspension also increases durability and maximizes the life of the components for improved uptime and total cost of ownership for the customer."

The HAULMAXX EX features a unique progressive load spring system that easily adjusts to the load for an enhanced combination of empty-ride quality and loaded stability. Angled bolster springs and unique progressive load springs provide exceptional stability for demanding applications.

The suspension design delivers an improved ride, reduced road shock, wheel hop and vibrations to the vehicle for longer service life and fewer repairs. The design requires no lubrication, has fewer bushings to maintain and features an integrated jounce stop that protects the rubber components from compression, ultimately reinforcing the vehicle's durability.

Mack LR and TerraPro models equipped with the HAULMAXX EX suspension offer increased tire clearance and up to 17 inches of diagonal wheel articulation for excellent off-road mobility on the challenging terrain

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eMarsinc.com Ph: 480-595-0466 often encountered by vocational trucks. The tire clearance was improved on the HAULMAAX EX to include packages with 315 tires and nine-inch steel wheels, while continuing to meet the SAE standard for tire chain clearance.

The Mack LR model is designed to meet the challenges of refuse customers needing superior maneuverability, increased productivity, and improved visibility. The LR model comes standard with the Mack 11-liter MP®7 engine, delivering up to 355 horsepower and 1,260 lb.-ft. of torque.

Mack's rugged TerraPro model enables customers to pack maximum payload into a compact footprint. The TerraPro is available with the Mack MP7 and 13-liter Mack MP®8 engine with up to 505 horsepower and 1,869 lb.-ft of torque, as well as the Mack mDRIVE™ automated manual transmission.

The HAULMAXX EX suspension replaces the HAULMAAX and HN suspensions previously available on these models.

Both the LR and TerraPro models are standard with Mack GuardDog® Connect integrated telematics solution that proactively monitors the truck to help prevent unplanned downtime events.

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## The Countdown Begins Now: CONEXPO-CON/AGG & IFPE 2023

With the next CONEXPO-CON/AGG and International Fluid Power Exposition (IFPE), being just a year away, construction pros can expect a next-level experience when they arrive at the Las Vegas Convention Center, March 14-18, 2023.

The most obvious project underway during the last show was the construction of the new West Hall and adjacent Diamond Lot on the site of the old Gold Lot. The other was the Tesla-powered people mover, now called the "LVCC Loop," underground transport project being built under the LVCC. Now that both projects are complete, CONEXPO-CON/AGG, and the co-located IFPE will make full use of both.

"AEM and our show committees of industry leaders are working to take advantage of everything that has changed in Las Vegas to deliver a top-notch event delivering the latest innovations and best practices to help construction pros take their businesses and careers to the next level," said Dana Wuest-







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hoff, show director of CONEXPO-CON/AGG 2023. "Between the West Hall and Diamond Lot bringing a lot of displays closer to the rest of the show as well as serving as a connector to the Festival Lot, and the LVCC Loop making it effortless to get across the entire Las Vegas Convention Center, it's never been easier for attendees to see everything they want to learn about when they get there."

According to the Las Vegas Convention Center, the new West Hall provides an additional 1.4 million square feet of indoor space, including 600,000 square feet of "technologically advanced" exhibit space.



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CONEXPO-CON/AGG is making West Hall a hub for earthmoving and materials handling displays in 2023, the largest of which include Case, K-Tec/Ashland, Hitachi and Hyundai.

"When you attend CONEX-PO-CON/AGG, you are able to see an item, touch it, sit in it, sometimes operate it and discuss it with the engineers and manufacturers," said Brian Dietz, of Bob Dietz & Sons, an excavating contractor in New York's Hudson Valley. "When you walk up to a machine and talk to someone, you get answers that you are not going to get anywhere else. No local equipment dealer that can provide that. The event also helps you stay on top of the latest trending technology."

The Diamond Lot, attached to

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the west of West Hall, will have a large variety of exhibits from Business Operations to Hauling to Portable Power to Underground Construction. The largest exhibitors in this area include Bauer Equipment, CZM Foundation Equipment, Trail King, and Hammer & Steel.

The LVCC Loop, which features new electric Tesla vehicles carrying attendees around the LVCC, is the other major addition to the show. With stops in the South Hall (providing easy access to both floors of South Hall and IFPE exhibits), running to Central Hall (providing access to Central and North Halls) and finishing at Diamond Lot (providing access to West Hall), CONEXPO-CON/AGG and IFPE attendees can save themselves a lot of steps getting around. And with shuttle service carrying construction pros from West Hall to the Festival Lot where the largest exhibits at the show are, seeing the whole show has never been easier.

"In the construction business, everything we talk about is benchmarked by the last CONEXPO-CON/ AGG we went to," said Bruce Barnhart, owner of Barnhart's Custom Services, an excavating contractor in the Eastern Iowa Corridor. "It's like everything revolves around CONEXPO-CON/AGG. Even our conversations with our employees years after the show connect back to what we saw and learned at the show. Also, the hospitality by the manufacturers is a major highlight. At CONEX-PO-CON/AGG you have fun, and you learn."



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### Be First in Line: Registration Now Open for CONEXPO-CON/AGG, IFPE

#### You'll Need All Five Days to See What's New

Registration is now open for CONEXPO-CON/AGG and the International Fluid Power Exposition (IFPE), running March 14-18, 2023 at the Las Vegas Convention Center and Las Vegas Festival Grounds in Las Vegas, Nevada. North America's largest construction trade show will feature more than 1,800 exhibitors across over 2.7 million square feet, showcasing the most advanced equipment and construction industry innovations.

"We are thrilled to return to Las Vegas in March of 2023 to bring the construction industry together. If you're a construction professional, you won't want to miss this opportunity to see the industry in action and learn new ways to take your business to the next level," said CONEXPO-CON/AGG Show Director Dana Wuesthoff. "No other show brings together as many segments of the construction and aggregates industries in one place. Be sure to register early so you can take advantage of the best badge and travel rates."

When you register at either CONEXPOCONAGG.com or IFPE.com, you can set up your badge, education selections, and hotel accommodations all in one place.

The Festival Lot returns for 2023 as the biggest outdoor display area, featuring earthmoving and lifting

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©2022 COOLSHIRT SYSTEMS, 401 Westpark Court Suite 200, Peachtree City GA 30269 Office: 800-345-3176 Fax: 678-289-4325 www.coolshirt.com (aerial and crane) equipment. It is better connected to the rest of the show via the brand-new West Hall and Diamond Lot, which were under construction during the 2020 show. Also complete for the upcoming show, the Tesla-powered LVCC Loop, an underground tunnel hosting Tesla vehicles running in a loop from the Diamond Lot to the Central Hall and the South Hall, home of IFPE.

"IFPE is the heart and soul of the equipment manufacturing industry," said IFPE Show Director John Rozum. "Because we feature the fluid power, power transmission and motion control technology that makes everything in the industry move. In addition to that, IFPE education sessions and Fluid Power Workshops qualify for Professional Development Hours."

The education component of CONEXPO-CON/AGG is top notch as well. With 170+ sessions covering everything from aggregates to technology solutions, the comprehensive education at the show is the leading source for those in the industry

to obtain cutting-edge information for today's business challenges and opportunities. There are several education packages to choose from while registering for the show from single sessions to multi-day passes. New this year are a Business Bootcamp and a Leadership Series that include recommended sessions on Strategic Decision Making for Increased Margins, Financial Essentials for Non-Financial Leaders, and How to be a Construction Leader Worth Following, among other tailored courses.

Attendees need to plan for and get ready to talk, test, and connect with today's leading construction experts. The full list of exhibitors is available to help plan your experience and meet the manufacturers and innovators whose products and services can enhance your business.

After you've registered and before your plane leaves for Vegas, make sure you subscribe to CONEXPO-CON/AGG 365 to get the latest updates on the show and the industry all in one place.



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Klein Tools (www.kleintools.com), for professionals since 1857, introduces new Stand-up Zipper Bags, in a 2-Pack with 7-Inch and 14-Inch sizes, both designed to handle tough jobsite conditions and stand up so tools and small parts can be easily accessed when working.

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"Trade professionals have to carry a variety of small tools and parts as part of their daily jobsite activities," says Scott Rabe, senior product manager at Klein Tools. "Klein Tools' new Stand-up Zipper Bags are designed to carry all of these small items, and are made of heavy-duty ballistic weave material, with reinforced bottoms to help prevent sharp tools and parts from wearing through. The bottoms are also gusseted to allow them to stand up, giving easy access to tools. On top of all that, the bags come together in a 2-pack, with 7-Inch and 14-Inch sizes, so you have options to choose what works best for your job."

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# DECKED Partners with Sea Dekto Add Traction to Truck Bed Action

#### DECKED's Drawer System can get a little slick on top. SeaDek solves that.

DECKED introduces Traction Mat by SeaDek to combat the aggravation of cargo or gear sliding around in your truck bed. DECKED partnered with SeaDek to bring its renowned, marine-grade, self-adhesive, closed-cell ethylene-vinyl acetate (EVA) foam padding to the DECKED truck bed Drawer System.

DECKED's patented Drawer System helps your truck bed work harder and store smarter. And the Drawer System's top deck is great for what it's designed to do — hold up to 2,000 pounds of gear on top of the in-bed drawer storage. But when it comes to offering a slip-resistant surface, the recycled high-density polyethylene (HDPE) plastic deck can leave some to be desired in inclement weather. The new DECKED Traction Mat by SeaDek solves this problem, while adding some color and unique style to the Drawer System's top deck.

"Let's be honest, in the rain, the Drawer System's deck can be as slick as a buttered eel on a marble floor. The SeaDek Traction Mat brings much-needed grip and traction to the deck," said DECKED VP of Marketing, Greg Randolph. "In addition to holding your gear in place like it's stuck in quicksand, the cushy material creates a soft pad on the deck panels, making it easier on the knees, elbows, and back,







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should one be crawling around back there."

DECKED partnered with SeaDek to add traction and all-weather grip to its Drawer System because of SeaDek's expertise in marine flooring, which spans nearly four decades. SeaDek is renowned in the boating industry for creating the original marine non-slip flooring solution. SeaDek is the industry's largest, most trusted supplier and installer of non-skid products.

The DECKED SeaDek Traction Mat is router-cut to match the topography and geometry of the DECKED Drawer System for uninhibited access to stored gear, and does not interfere with Drawer System removal or reinstallation. What's more, removal leaves no residue or fragments should one decide it isn't their cup of tea.

Installation is super easy. The 6mm-thick Traction Mat comes with an adhesive back which performs like a giant sticker. Users simply start at the tailgate end of the bed, remove the first few inches of the protective film covering the adhesive surface, align it and stick it to the deck panel, then slowly begin peeling the backing off and pressing the mat to the panel as they go.

Traction Mat is priced at \$525 and available for 5'6" and 6'6" full-size truck and cargo van DECKED systems, as well as 5'1" and 6'1" mid-size truck and cargo van DECKED systems. Customers eager to check out the DECKED Seadek Traction Mat



for themselves can learn more on the dedicated product page: https://decked.com/products/ seadek-traction-mat.

DECKED Drawer System Highlights:

- Designed for the outdoorsman, contractor, weekend warrior, enthusiast or anyone that uses their truck for more than transportation, DECKED drawers organize and secure your essentials out of the elements while maintaining use of the bed
- Each full-length side-by-side drawer can hold up to 200 pounds of gear
- Lockable drawers provide added security and protection behind closed tailgate
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